



April 14, 2025

## Consolidated Financial Results for the Six Months Ended February 29, 2024

Name of Company Demae-can Co., Ltd  
 Stock exchange Standard of Tokyo Stock Exchange (Code 2484)  
 URL <https://corporate.demaecan.co.jp/en/>  
 Representative Satoshi Yano, Representative Director & CEO  
 Contact Motoki Kobayashi, Head of Finance & Accounting Division  
 TEL +81 50 5445 5390

Scheduled ordinary general meeting of shareholders April 14, 2025  
 Scheduled start of dividend payment -  
 Supplementary materials for quarterly financial results: Yes  
 Hosting quarterly financial results meeting: Yes (for institutional investors & analyst)

Notes: 1. The accompanying financial statements have been prepared in accordance with accounting principles and practices generally accepted in Japan.  
 2. Amounts are rounded down to the nearest million yen.

### 1. Consolidated financial highlights for the Year Ended February 28, 2025

#### (1) Operating results

Note: Percentages indicate changes from the same period of the previous fiscal year.

	Year ended			
	February 29, 2024		February 28, 2025	
		%		%
Net sales (Millions of yen)	25,551	0.7	20,873	(18.3)
Operating profit (Millions of yen)	(4,394)	-	(1,286)	-
Ordinary profit (Millions of yen)	(4,310)	-	(1,338)	-
Profit attributable to owners of parent (Millions of yen)	(4,240)	-	(1,344)	-
Profit per share (Yen):				
Basic	(32.08)		(11.56)	
Diluted	-		-	
Comprehensive income:	Year ended February 28, 2025: (1,344) million yen, - % Year ended February 29, 2024: (4,272) million yen, - %			

## (2) Financial position

	As of	
	August 31, 2024	February 28, 2025
Total assets (Millions of yen)	47,943	41,107
Total net assets (Millions of yen)	36,548	32,253
Equity ratio (%)	76.2	78.5
Equity:	32,253 million yen (as of February 28, 2025)	
	36,548 million yen (as of August 31, 2024)	

## 2. Dividends

	Year ended August 31, 2024	Year ended August 31, 2025
Q1-end dividends per share (Yen)	-	-
Q2-end dividends per share (Yen)	0.00	0.00
Q3-end dividends per share (Yen)	-	-
Year-end dividends per share (Yen)	0.00	0.00
Annual dividends per share (Yen)	0.00	0.00

Note: Revision to the dividends forecasts most recently announce: None

No dividend will be paid for the fiscal year ending August 31, 2025 (forecast).

## 3. Financial forecasts for the fiscal year ending August 31, 2025

Note: Percentages indicate changes from the same period of the previous fiscal year.

(Millions of yen unless otherwise stated)	Year ending August 31, 2024	
		%
Sales	53,000	5.1
Operating Profit	1	
Ordinary Profit	13	
Net income attributable to owners of the	1	
Earnings per share (Yen)	0.01	

Note: Revisions to the most recently announced earnings forecasts: None

**\*Notes**

- (1) Important changes in subsidiaries (Changes on specific subsidiaries associated with changes in scope of consolidation): None
- (2) Adoption of special accounting methods for preparation of quarterly consolidated financial statements: Yes
- (Note) For details, please refer to "2. Quarterly Consolidated Financial Statements and Notes (4) Notes to Quarterly Consolidated Financial Statements (Application of Special Accounting Methods for Preparation of Quarterly Consolidated Financial Statements)" on page 10 of the attached materials.

- (3) Changes in accounting policies, changes in accounting estimates and restatements
1. Changes in accounting policies along with changes in accounting standards: Yes
  2. Other changes of accounting policies besides the number 1 above: None
  3. Changes in accounting estimates: None
  4. Restatements: None

(Note) For details, please refer to "2. Quarterly Consolidated Financial Statements and Notes (4) Notes to Quarterly Consolidated Financial Statements (Application of Special Accounting Methods for Preparation of Quarterly Consolidated Financial Statements)" on page 10 of the attached materials.

- (4) Number of shares issued and outstanding (common share)
1. Number of shares issued and outstanding (including treasury shares)

As of February 28, 2025:	112,380,430 shares
As of August 31, 2024:	132,421,230 shares
  2. Number of shares of treasury shares

As of February 28, 2025:	677,447 shares
As of August 31, 2024:	8,566,905 shares
  3. Average number of shares outstanding

As of February 28, 2025:	116,335,034 shares
As of February 29, 2024:	132,178,908 shares

**\* These Consolidated Financial Results are not subject to audits by certified public accountants or audit corporations.**

**\* Explanation of the appropriate use of financial forecast and other notes:**

- The financial forecasts and estimates provided in these Consolidated Financial Results are based on information available at the time of report issuance and certain assumptions judged to be reasonable by the Company and are, therefore, not guarantees of future performance. Consequently, actual results may differ substantially from those described in these Consolidated Financial Results. Please refer to 1. Summary of Operating Results and Financial Position (3) Explanation of Consolidated Financial Forecasts and Other Forward-Looking Statements on page 3 for further details.

## **1. Summary of Operating Results and Financial Position**

### **(1) Summary of Operating Results for the Fiscal Year under Review**

During the fiscal year under review (September 1, 2024 to February 28, 2025), the Group sought to increase the satisfaction and retain users, riders, and merchants by making steady efforts to enhance the lineup of merchants in both the food and non-food areas, while enhancing the customer experience by improving the accuracy of the delivery time and the quality of customer service.

Going forward, the Company will continue to offer services to be chosen by users, riders and merchants by focusing on the fundamental enhancement of service quality through the improvement of products, with an eye toward achieving its goal of making delivery part of everyday life.

On the cost side, the Company continue to improve unit economics, optimize fixed costs, and invest in marketing with an emphasis on market trends and return on investment. In addition, the Company introduced "Targeting coupons" that can be issued to specific users. Since such promotion related costs provide variable value to the transaction, the costs will be deducted from sales.

Consequently, consolidated net sales for the fiscal year under review decreased by 18.3% year on year, to 20,873 million yen, accordingly, an operating loss of 1,286 million yen (operating loss of 4,394 million yen in the previous fiscal year), an ordinary loss of 1,338 million yen (ordinary loss of 4,310 million yen in the previous fiscal year), and a loss attributable to owners of parent of 1,344 million yen (loss attributable to owners of parent of 4,240 million yen in the previous fiscal year).

Since the Group has only single business segment, the statement is omitted

### **(2) Summary of Financial Position in the Fiscal Year under Review**

#### **1) Assets, Liabilities, and Net Assets**

Current assets at the end of the fiscal year under review amounted to 40,709 million yen, a decrease of 6,834 million yen from the end of the previous fiscal year. This was mainly attributable to a decrease of 3,274 million yen in cash and deposits and a decrease of 1,688 million yen in accounts receivable-other.

Non-current assets at the end of the fiscal year under review amounted to 398 million yen, a decrease of 0 million yen from the end of the previous fiscal year. Key factors contributing to this decrease of 3 million yen in investment securities.

As a result, total assets at the end of the fiscal year under review amounted to 41,107 million yen, a decrease of 6,835 million yen from the end of the previous fiscal year.

Current liabilities at the end of the fiscal year under review amounted to 8,673 million yen, a decrease of 2,558 million yen from the end of the previous fiscal year. This was caused primarily by a decrease of 1,953 million yen in accounts payable - other.

Non-current liabilities at the end of the fiscal year under review amounted to 180 million yen, an increased 17 million yen from the end of the previous fiscal year. This was mainly caused by an increase of 17 million yen in other.

As a result, total liabilities at the end of the fiscal year under review amounted to 8,854 million yen, a decrease of 2,540 million yen from the end of the previous fiscal year.

Net assets amounted to 32,253 million yen, a decrease of 4,294 million yen from the end of the previous fiscal year. Key factors contributing to this were an increase of Treasury shares due to acquisition of 2,950 million yen and a decrease of capital surplus due to the posting of 1,344 million yen as a loss attributable to owners of parent. In addition, on January 31, 2025, the Company cancelled treasury shares, resulting in a decrease of 4,842 million yen in capital surplus and treasury shares, respectively.

## 2) Cash Flows

The balance of cash and cash equivalents ("cash") at the end of the fiscal year under review decreased 3,274 million yen from the end of the previous fiscal year to 31,237 million yen.

The status of each of the cash flow segments and contributing factors in the fiscal year under review is as follows:

### (Cash flows from operating activities)

Net cash used in operating activities during the fiscal year under review was 2,274 million yen (a decrease of 3,401 million yen in the previous fiscal year). The change was mainly attributable to loss before income taxes of 1,338 million yen, a decrease in accounts payable-other of 1,957 million yen, and a decrease in accounts receivable-other of 1,688 million yen.

### (Cash flows from investing activities)

Net cash provided by investing activities during the fiscal year under review was 0 million yen (an increase of 104 million yen in the previous fiscal year). The change was attributable to an increase in proceeds from sale of investment securities of 3 million yen.

### (Cash flows from financing activities)

Net cash used in financing activities during the fiscal year under review was 1,000 million yen (a decrease of 0 million yen in the previous fiscal year). The change was mainly attributable to an acquisition of treasury shares of 2,950 million yen and a decrease in deposits of 1,950 million yen.

## **(3) Explanation of Consolidated Financial Forecasts and Other Forward-Looking Statements**

There is no change to the full-year consolidated earnings forecast for the fiscal year ending August 31, 2025, which was announced in the "Consolidated Financial Results for the fiscal year ending August 31, 2024," released on October 11, 2024.

## 2. Consolidated Financial Statements and Notes to Consolidated Financial Statement

### (1) Consolidated Balance Sheets

(Millions of yen)

	As of August 31, 2024	As of February 28, 2025
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	34,511	31,237
Notes and accounts receivable—trade	105	133
Accounts receivable-other	10,405	8,716
Other	2,577	653
Allowance for doubtful accounts	(55)	(30)
Total current assets	47,544	40,709
<b>Non-current assets</b>		
Investments and other assets		
Investment securities	3	-
Guarantee deposits	395	397
Other	4	2
Allowance for doubtful accounts	(3)	(1)
Total investments and other assets	398	398
Total non-current assets	398	398
<b>Total assets</b>	<b>47,943</b>	<b>41,107</b>
<b>Liabilities</b>		
<b>Current liabilities</b>		
Accounts payable - other	10,299	8,345
Income taxes payable	12	6
Provision for bonuses	63	59
Provision for sales promotion expenses	300	-
Other	556	262
Total current liabilities	11,231	8,673
<b>Non-current liabilities</b>		
Other	163	180
Total non-current liabilities	163	180
<b>Total liabilities</b>	<b>11,395</b>	<b>8,854</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Capital stock	100	100
Capital surplus	54,166	49,324
Retained earnings	(15,665)	(17,010)
Treasury shares	(2,053)	(161)
Total shareholders' equity	36,548	32,253
<b>Total net assets</b>	<b>36,548</b>	<b>32,253</b>
<b>Total liabilities and net assets</b>	<b>47,943</b>	<b>41,107</b>

## (2) Consolidated Statements of Income and Comprehensive Income

### Consolidated Statements of Income

(Millions of yen)

	Year ended February 29, 2024	Year ended February 28, 2025
<b>Net sales</b>	25,551	20,873
Cost of sales	20,512	16,635
<b>Gross profit</b>	5,039	4,238
Selling, general and administrative expenses	9,433	5,524
<b>Operating profit</b>	<b>(4,394)</b>	<b>(1,286)</b>
Non-operating income		
Subsidy income	0	14
Share of profit of entities accounted for using equity method	78	-
Other	37	3
Total non-operating income	116	18
Non-operating expenses		
Compensation for damage	1	1
Donations	30	-
Foreign exchange losses	0	0
Treasury stock acquisition expenses	-	66
Other	1	1
Total non-operating expenses	32	70
<b>Ordinary profit</b>	<b>(4,310)</b>	<b>(1,338)</b>
Extraordinary gains		
Gain on sales of investment securities	78	-
Gain on reversal of stock acquisition rights	4	-
Total extraordinary gains	82	-
<b>Profit before income taxes</b>	<b>(4,288)</b>	<b>(1,338)</b>
Income taxes etc.	12	6
<b>Profit</b>	<b>(4,240)</b>	<b>(1,344)</b>
Profit attributable to owners of parent	<b>(4,240)</b>	<b>(1,344)</b>

# Consolidated Statements of Comprehensive Income

	(Millions of yen)	
	Year ended February 29, 2024	Year ended February 28, 2025
<b>Profit</b>	<b>(4,240)</b>	<b>(1,344)</b>
<b>Other comprehensive income</b>		
Valuation difference on available-for-sale securities	(32)	-
Total other comprehensive income	(32)	-
<b>Comprehensive income</b>	<b>(4,272)</b>	<b>(1,344)</b>
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	(4,272)	(1,344)
Comprehensive income attributable to non-controlling interests	-	-



### (3) Consolidated Statements of Cash Flows

	(Millions of yen)	
	Year ended February 29, 2024	Year ended February 28, 2025
<b>Cash flows from operating activities</b>		
Profit before income taxes	(4,228)	(1,338)
Share-based payment expenses	113	93
Loss (gain) on sales of investment securities	(78)	-
Increase (decrease) in allowance for doubtful accounts	(0)	(26)
Increase (decrease) in provision for bonuses	14	(4)
Increase (decrease) in provision for sales promotion expenses	318	(300)
Interest and dividend income	(0)	(14)
Loss (gain) on Exchange	0	0
Share of (profit) loss of entities accounted for using equity method	(78)	-
Decrease (increase) in notes and accounts receivable - trade	(45)	(26)
Decrease (increase) in prepaid expenses	(349)	(137)
Decrease (increase) in consumption taxes refund receivable	34	-
Decrease (increase) in inventories	0	-
Decrease (increase) in accounts receivable-other	2,099	1,688
Increase (decrease) in accounts payable-other	(954)	(1,957)
Other	(423)	(264)
Subtotal	(3,576)	(2,287)
Interest and dividend income received	47	14
Income taxes paid	(21)	(12)
Income taxes refund	148	10
Net cash provided by (used in) operating activities	(3,401)	(2,274)
<b>Cash flows from investing activities</b>		
Proceeds from sales of investment securities	103	3
Other	1	(2)
Net cash provided by (used in) investing activities	104	0
<b>Cash flows from financing activities</b>		
Purchase of treasury shares	-	(2,950)
Increase (decrease) in deposit	-	1,950
Other	(0)	-
Net cash provided by (used in) financing activities	(0)	(1,000)
Effect of exchange rate change on cash and cash equivalents	(0)	(0)
Net increase (decrease) in cash and cash equivalents	(3,297)	(3,274)
Cash and cash equivalents at beginning of period	40,906	34,511
Cash and cash equivalents at end of period	37,609	31,237

#### **(4) Notes to Consolidated Financial Statements**

(Notes on the going concern assumption)

Not applicable

(Notes on significant changes in the amount of shareholders' equity)

(Acquisition and cancellation of treasury stock)

Based on the resolution of the Board of Directors meeting held on July 12, 2024, the Company acquired 11,847,600 shares of treasury stock during the fiscal year under review, resulting in an increase of 2,950 million yen in treasury stock. Furthermore, pursuant to the resolution of the Board of Directors meeting held on January 22, 2025, the Company cancelled 20,040,800 shares of treasury stock during the fiscal year under review, resulting in a decrease of 4,842 million yen in both capital surplus and treasury stock as of January 31, 2025.

As of the end of the fiscal year under review, capital surplus amounted to 49,324 million yen and treasury stock amounted to 161 million yen.

(Change in accounting policies)

The Company has applied the "Accounting Standard for Current Income Taxes" (ASBJ Statement No. 27, October 28, 2022; the "Revised Accounting Standard of 2022") and other relevant ASBJ regulations from the beginning of the first quarter of the current fiscal year.

Revisions to categories for recording current income taxes (taxation on other comprehensive income) conform to the transitional treatment in the proviso of paragraph 20-3 of the Revised Accounting Standard of 2022 and the transitional treatment in the proviso of paragraph 65-2 (2) of the "Guidance on Accounting Standard for Tax Effect Accounting" (ASBJ Guidance No. 28, October 28, 2022). This change in accounting policies has no impact on the quarterly consolidated financial statements.

In addition, regarding the revisions related to revised treatment in the consolidated financial statements of the deferral for tax purposes of gains or losses arising from the sale of shares of subsidiaries and other securities between consolidated companies, the Company has applied the application guidance for the 2022 revision from the beginning of the first quarter of the current fiscal year. This change in accounting policies has no impact on the quarterly consolidated financial statements, though the change in accounting policy is applied retrospectively.

(Adoption of special accounting methods for preparation of quarterly consolidated financial statements)

(Calculation of tax expenses)

With respect to the calculation of tax expenses, reasonable estimations are performed on an effective tax rate established after applying tax accounting to profit before income taxes for the consolidated fiscal year, which includes the first quarter of the consolidated fiscal year under review, and such tax expenses are calculated by multiplying this estimated effective tax rate by profit before income taxes. If the calculation of tax expenses using the estimated effective tax rate is extremely unreasonable, profit/loss before income taxes multiplied by the statutory tax rate is used and the recoverability of deferred tax assets is taken into consideration.

(Segment information)

Since the Group has only single business segment, the statement is omitted.