

June 5, 2018

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Notice of Management Indicator (May 2018)

We disclose index about our “*Demae-can*” business, in order to inform you monthly progress information timely.

	May 2018	Y-O-Y
Number of orders (orders)	2,017,147	141.3%
Number of affiliated stores (stores)	16,439	109.9%
Number of active users (10k users)	262	117.0%

*Active users: the number of members ordered at least one time (from June 1, 2017 to May 31, 2018)

In May 2018, we implemented “Mother’s day promotion” and “Retrieval half-price sale”. Hopefully, we could maintain the access to *Demae-can* smoothly under large orders thanks to the accomplishment of carrying out the reinforcement of our system until last month.

Moreover, we started “*Matomete delivery*”, which is the arrangement to placing orders from 2 restaurants at the same time, by *Yoshinoya* of beef bowl chain and *Hanamaru Udon* of self-service Sanuki udon chain for testing purpose on May 8th.

As for the expansion of “*Sharing delivery*”, we started the service in Nagoya city as the first location in Tokai region on May 14th.