

April 4, 2019

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Notice of Management Indicator (March 2019)

We disclose index about our “*Demae-can*” business, in order to inform you monthly progress information timely.

	Mar. 2019	Y-O-Y
Number of orders (orders)	2,514,558	122.3%
Number of affiliated stores (stores)	18,760	116.0%
Number of active users (10k users)	284	110.4%
Number of locations for <i>sharing delivery</i>	124	(MOM: +20)

*Active users: the number of members ordered at least one time (from April 1, 2018 to March 31, 2019)

In March 2019, we launched wholly redesigned “*Demae-can*” apps for smartphone on March 28. We make food delivery orders more convenient and polished than ever. We provide a comfortable food delivery experience to more users continuously.

Number of locations for *sharing delivery* expanded to 124 locations at the end of March due to the open of direct managed office etc. Moreover, the number of “Yoshinoya” in “*Demae-can*” will achieve a milestone of 100 stores in April 2019.