



April 6, 2020

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Notice of Management Indicator (March 2020)

We hereby disclose below indices to timely inform you of the monthly progress of our “Demae-can” business:

| | March 2020 | Y-O-Y |
|---|------------|------------|
| Number of orders (10k orders) | 303 | 121% |
| Number of stores (store) | 21,609 | 115% |
| Number of active users (10k users) | 325 | 114% |
| Number of locations for <i>sharing delivery</i> | 293 | (MOM: +18) |

*Active users: the number of users who placed more than one order over the past year (from Apr. 1, 2019 to Mar. 31, 2020)

In response to the further spread of the new coronavirus in Japan, we have delivered over 5,000 free meals to orphanages, the children's cafeterias, and childcare centers throughout Japan.

Additionally, from the end of this month, we began offering "non-contact delivery service" to customers by request in an effort to bolster our preventive measures against the virus.

[On the cancellation of monthly Notice of Management Indicator]

We have been issuing the "Notice of Management Indicator" every month to communicate the latest performance trend of Demae-can business. However, as we make a transition from a simple meal delivery service to one of the critical infrastructures that is essential to people in this country moving forward, we are making long-term investments to further. In light of these developments, we came to the conclusion that monthly disclosure of the indices will not be enough and that we should be providing a proper explanation at quarterly disclosure. For that reason, we will no longer be issuing this monthly disclosure.

In addition to providing consolidated financial statement, we will continue to improve the quality of information by enriching the disclosure contents of the medium and long-term growth strategy and non-financial information. Furthermore, through active communication, we will strive to promote a better understanding of corporate value.